



2020 PROGRAMS

COASTAL REPLANT

OBJECTIVE

Crop replant assistance is offered to aid farmers when products fail due to natural causes including flooding, frost, soil crusting, and bird or animal feeding.

PROGRAM ELIGIBILITY AND REQUIREMENTS

ELIGIBLE PRODUCT: DEKALB®, ASGROW® AND DELTAPINE® BRAND SEED			
Replant to Same Crop (Example- lost crop: cotton, replant crop: cotton)		Replant to Different Crop (Example- lost crop: cotton, replant crop: soybeans)	
Farmer Replant Price	Dealer Replant Price	Farmer Replant Price	Dealer Replant Price
75% off the Suggested Retail Price on Replant Crop units	75% off the Wholesale Price on Replant Crop units	75% off the Suggested Retail Price on Lost Crop units minus the paid replant value of the replanted crop	75% off the Wholesale Price on Lost Crop units

See map on page 2 for qualifying replant policy zones

PROGRAM CONDITIONS

- Claims will only be valid within 60 days of planting, or by May 15, 2020 for fall-seeded stands
- Final claims submission for Corn, Soybeans, Cotton, Sorghum, Spring Canola, and Spring Alfalfa is July 31st, 2020. Final claims submission for fall-planted Alfalfa is May 15th, 2020
- Replant on previously replanted units (i.e. replant on replant) will qualify for program payment, but second replant claim cannot be for more units than claimed in the first replant claim
- A grower must lose a crop & replant a crop to qualify for this program; Both the lost crop and replant crop must be a DEKALB, Asgrow, or Deltapine brand seed
- Replant units are not eligible for other program payments
- Replant units must be planted in the same crop year as the lost crop and in place of the lost crop on the farm for which the replant refund is claimed
- Replant payment is contingent upon approved claims and corresponding sales reported for the farm
- Bayer reserves the right to audit dealer sales and replant claims at any time
- Replant units will NOT qualify for base APEX® program compensation
- DEKALB, Asgrow or Deltapine brand seed must be purchased from a Bayer authorized dealer
- Germplasm replant payments are calculated on the second crop planted and not the lost crop
- Upstream treated seed: Acceleron® Seed Applied Solutions offerings. Products are provided at the same reimbursement rate as the seed to customer on replant if original purchase was treated with Acceleron® Seed Applied Solutions offerings. Must be equal treatment product. Includes Poncho®/VOTIVO®
- Downstream treated seed: Refer to the 2020 Acceleron® Seed Applied Solutions pricing and programs for downstream treatment replant reimbursement
- A Bayer authorized representative, authorized retailer or seed supplier where purchase originated or approved designee must inspect and verify grower's seed loss, replant. A claim report must be filed for each claim
- For Acceleron® BioAg products contact your Seed Applied Solutions FSR
- DEKALB® or Asgrow® brand seed must be purchased from a Bayer authorized dealer
- Bayer reserves the right not to pay any commission, incentive, rebate, refund, discount or other promotional payment on units of eligible products under this program where the sale is executed via an online electronic point of sale system unless approved by Bayer in writing.

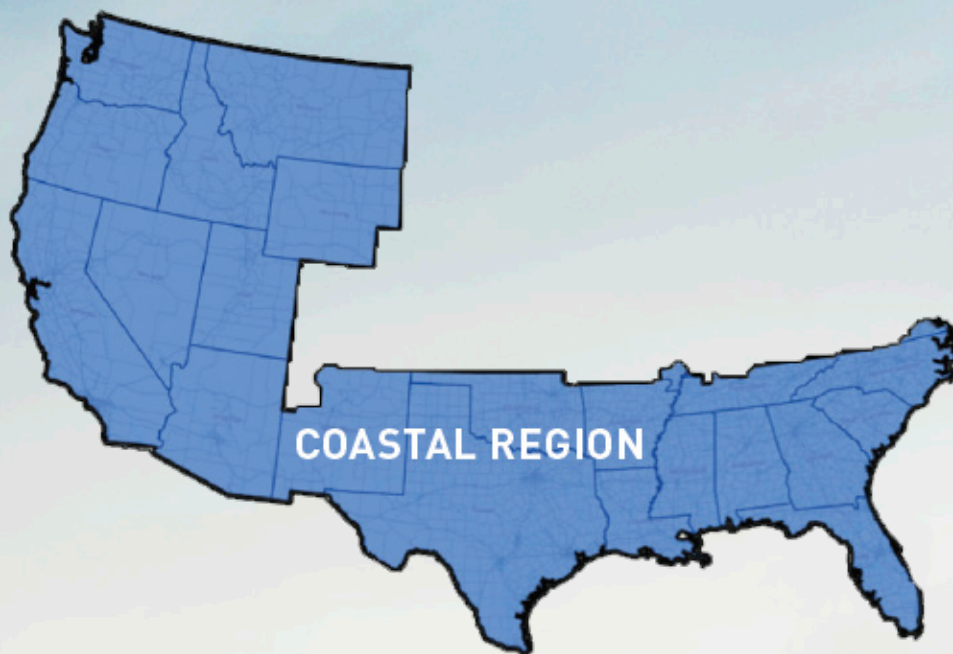
PROCESS FOR CROP REPLANT CLAIMS

- Dealer contacts the local Bayer sales representative for complete details on replant procedures and dealer authorization limits
- Dealer or Bayer sales representative investigates and verifies the farmer's crop replant claim
- Dealer to supply replant information to Bayer
- Replant settlement for DEKALB, Asgrow and Deltapine Brands seed will be issued to the dealer's account upon submission of a completed Bayer Replant claim



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The counties in the below states are included in the Coastal Region and qualify for the Coastal replant program:

MISSOURI:

Butler, Stoddard, Pemiscot, Dunklin, Mississippi, Scott, New Madrid

VIRGINIA:

Chesapeake City, Southampton, Prince George, Isle of Wight, Sussex, Surry, Suffolk City, Virginia Beach City, Greenville, Emporia City, Petersburg City, Brunswick, Dinwiddie, Hopewell City, Mecklenburg, Franklin City, Norfolk City, Portsmouth City

