

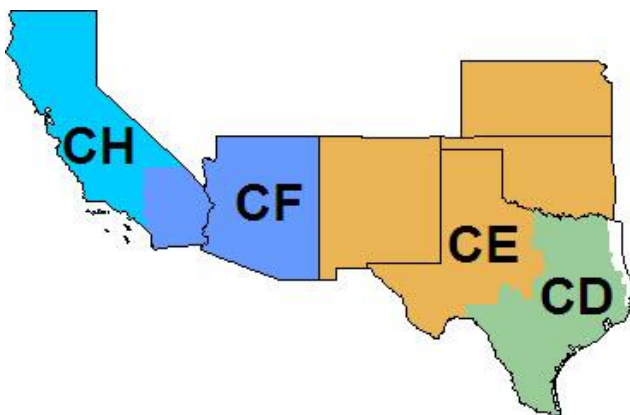


# Bayer CropScience



## Cotton

- Corn
- Cereals
- Soybeans
- Sugarbeets
- Peanuts
- Potatoes
- Horticulture
- Rice
- Tree, Nut & Vine
- Other



## 2016 Innovation Plus™ Shared Risk Programs

### Cotton Seed Replant and Crop Loss West Region

2016 Shared Risk Programs for FiberMax® and Stoneville® Cotton Seed, LibertyLink®, GlyTol® and TwinLink® Technology, Aeris® insecticide/nematicide seed treatment, Trilex® Advanced Seed Applied System and Liberty® herbicide

## PROGRAM OBJECTIVE

To encourage use of Best Management Practices and to share in grower risk of replanting Bayer CropScience cotton seed brands or losing their final cotton planting, due to certain weather events, as described in the program elements section below, by offering options to compensate for: 1) replanting with FiberMax and/or Stoneville seed or 2) re-treating cotton seed varieties originally treated with Aeris, and/or Trilex Advanced or 3) if applicable, addressing crop loss for LibertyLink® and/or GlyTol® and/or TwinLink® Technology and for using Liberty and/or Velum Total on FiberMax and/or Stoneville cotton.

### QUALIFYING PRODUCTS

### ACTIVITY

### SHARED RISK COVERAGE

#### Replant – 100% Bayer Cotton Seed and At Plant Products

- Stoneville Cotton Seed
- FiberMax Cotton Seed
- LibertyLink Technology
- GlyTol Technology
- TwinLink Technology
- Aeris
- Trilex Advanced
- Velum Total

First Replant Only

100% Grower Invoice Price up to Suggested Grower Price, less \$25 per bag equivalent unit.

#### Crop Loss

- LibertyLink Technology
- GlyTol Technology
- TwinLink Technology

Crop Loss

Reimbursement of the invoiced price of failed cotton seed and LibertyLink and/or GlyTol and/or TwinLink technology, less \$170 per bag equivalent unit. Premium seed treatment is not reimbursable on a Crop Loss claim.

- Liberty (Applied to Failed Acres)
- Velum Total (Applied to Failed Acres)

100% of Grower **INVOICE** based on 58 ounces per applied acre of Liberty to failed cotton Crop Loss acres.

100% of Grower Invoice Price up to 14 ounces per applied acre of Velum Total to failed cotton Crop Loss acres.

OR

In the case of a cotton crop loss, where failed acres are planted back to corn or sorghum, reimbursement of the invoiced price of failed cotton seed and LibertyLink and/or GlyTol and/or TwinLink technology, less \$155 per bag equivalent unit. Premium seed treatment is not reimbursable on a Crop Loss claim. Please see eligibility requirements on Page 2.

## REPLANT & CROP LOSS

### Replant Program Dates and Geography:

FiberMax and Stoneville and LibertyLink, GlyTol and TwinLink Technology, Aeris, and/or Trilex Advanced and/or Velum Total.

- South Texas (South of I-10): Through May 16, 2016
- Remaining geography in the program: Through July 1, 2016

### Crop Loss Program Products and Dates:

FiberMax and Stoneville cotton seed, GlyTol, LibertyLink, and TwinLink Technology, Liberty Herbicide and Velum Total nematicide.

- Loss occurs within 60 days of final planting.

## QUALIFYING CUSTOMERS

Cotton growers who use Qualifying Products purchased from a Bayer CropScience (BCS) authorized distributor, retailer or agent.

Payments will be released only to growers who have a valid signed Bayer Grower Technology Agreement (if applicable).

### Cotton Seed Crop Loss: Corn & Sorghum

Replant for seed zones CD & CE only

- A grower who originally planted FiberMax and/or Stoneville cotton and is unable to replant to cotton may elect to replant with corn or sorghum.
- If grower elects to replant back to Corn or Sorghum, they are eligible for an incentive of \$15/unit on crop loss FiberMax or Stoneville bags. The grower will receive reimbursement for the invoiced price of FiberMax or Stoneville cotton seed and LibertyLink and/or GlyTol and/or TwinLink technology, less \$155 per bag equivalent unit.
- Reimbursement eligibility is limited to an equal number or less of cotton (original crop loss acres) and corn and/or sorghum acres (replanted acres).
- This program is offered only in situations where it is not conducive to replant with FiberMax and/or Stoneville Cotton Seed.

## PROGRAM ELEMENTS

### Growing Practices:

Growers must use sound farm management practices, making every attempt to establish a stand and produce a crop. Growers are encouraged to follow Right Variety. Right Field. Right Yield.™ strategy. Planting multiple varieties on their farm will increase profit potential and reduce risk.

### Replant Program Requirements:

The program applies to all acres planted with FiberMax and/or Stoneville cotton seed.

An eligible cotton crop which is destroyed by an act of God; limited to wind, hail and/or flooding events only.

Loss of early season cotton stands due to soil crusting, cold temperatures, disease and insects are covered when demonstration of Best Management Practices (as established by University Extension Services for local growing region) are followed:

- Seeding Rate
- Planting Date
- Weed Control
- Other Acceptable Farming Practices

Reimbursement (if eligible) will be made on products that are purchased and consumed in 2016.

Reimbursement will not exceed cost of products used at first planting based on the original grower invoice document and will not exceed the suggested grower price.

### Cotton Seed Replant:

- If a grower who originally planted with FiberMax and/or Stoneville elects not to replant with FiberMax and/or Stoneville then grower is not eligible for program.
- If the original planted variety with the same technology is not available then another with FiberMax and/or Stoneville variety with the same technology must be substituted in order to be eligible for this program.
- This program is only offered for the first replanting of the season and does not cover multiple replant situations
- Bayer CropScience shall be the final arbiter as to cause of loss.

## At Plant Products:

- Qualifying Products must be applied according to recommended label rates. Claim reimbursement value will not exceed recommended label rates.
- **Aeris, and/or Trilex Advanced and/or Velum Total Requirements**
  - Treat FiberMax and/or Stoneville with Aeris and/or Trilex Advanced and/or Velum Total at labeled rate.
  - The program applies to all acres planted with Bayer CropScience Cotton Seed and treated with Aeris and/or Trilex Advanced and/or Velum Total followed by replanting with Bayer CropScience Cotton Seed treated with Aeris and/or Trilex Advanced. Application of Velum Total is not a requirement on replant.

## Cotton Seed Crop Loss: Credenz™ Soybeans Replant

- A grower who originally planted FiberMax and/or Stoneville cotton seed and is unable to replant to cotton may elect to replant with Credenz Soybeans.
- If grower elects to replant Credenz Soybeans, they will be reimbursed 50% of suggested retail price of Credenz Soybeans. Contact local BCS Representative.
- Reimbursement eligibility is limited to an equal number of cotton and soybean acres.
- This program is offered in situations where it is not conducive to replant with FiberMax and/or Stoneville Cotton Seed.
- Bayer CropScience shall be the final arbiter as to the cause of loss.

## Crop Loss

### Program Requirements

If grower's cotton crop is lost and is destroyed and cannot be replanted, the Bayer CropScience Shared Risk Crop Loss program protects grower's investment on LibertyLink and/or GlyTol Technology, and/or Liberty and/or Velum Total.

- Failed acres must qualify for coverage under the Multiple Peril Crop Insurance Program.

### Bayer LibertyLink and/or GlyTol and/or TwinLink Technology and Liberty Herbicide Requirements:

If a grower's eligible cotton crop is damaged, as described under general program requirements above, to the extent that it qualifies for crop loss, then Bayer CropScience will reimburse the grower for their invoiced price of seed and LibertyLink and/or GlyTol and/or TwinLink technologies, less \$170 per bag equivalent unit.

- Only varieties with LibertyLink and/or GlyTol and/or TwinLink technologies are eligible.
- Premium seed treatment is not reimbursable on a Crop Loss claim.
- Affected acres cannot be replanted back to cotton and must be destroyed.
- Crop must be destroyed after submitting a claim and validated by Bayer CropScience representative.
- Liberty reimbursement up to use rate of 58 ounces of Liberty per acre - minimum purchase and application of 20 gallons of Liberty in 2016.
- Velum Total reimbursement up to use rate of 14 ounces of Velum Total per acre.

## PROGRAM PROCEDURES

- Growers must notify the seed dealer, from whom the seed was purchased, of the shared risk claim.
- Grower must furnish correct mailing addresses with verifying documentation as required on the claims reimbursement form.
- For crop loss, the seed dealer will contact the local Bayer CropScience Sales Representative within 10 days of the crop loss. Bayer CropScience shall be the final arbiter as to the cause of loss.
- For replant, the seed dealer will contact the local Bayer CropScience Sales Representative prior to replant.
- Bayer CropScience Sales Representatives must submit within 2 weeks subsequent to Replant and Crop Loss dates (see p. 3 of program for submittal dates by region).
- All claims must be signed by the grower, seed dealer, and sales representative.
- Bayer CropScience Sales Representative will verify the need for replant or crop loss reimbursement.
- Bayer CropScience representative must inspect the field prior to tillage or replanting.
- All Qualifying Product purchase information must be supplied to the Bayer CropScience Sales Representative for: (1) First planting and, if applicable, the second planting of FiberMax and/or Stoneville purchases and (2) If used, receipts for first and second planting (applications) of Aeris, Trilex Advanced and/or Liberty and/or Velum Total.
- Claim reimbursement will be mailed to the Bayer CropScience Sales Representative, delivered to the seed dealer and made payable to the grower.
- Claims will be audited.
- Growers who plant FiberMax and/or Stoneville with Monsanto technology, e.g., Genuity® Bollgard® II and/or Roundup Ready® Flex traits, may qualify for additional programs. Contact Monsanto for program details.
- This program applies to Bayer CropScience Products and technology fees only. Any technology fees associated with Monsanto technology traits are payable as outlined by Monsanto program(s) regardless of replanting or crop loss unless otherwise stated by Monsanto.

### Conditions:

BAYER CROPSCIENCE (BCS) RESERVES THE RIGHT TO MODIFY OR WITHDRAW THIS PROGRAM OR ANY PORTION THEREOF WITHOUT PRIOR NOTICE.

Reimbursement will not be made on invoices that have been artificially inflated or fabricated. Bayer CropScience makes no warranty or guarantee regarding availability of Qualifying Products including specific varieties of product for replanting purposes. All federal, state or local taxes on payments received under this program are the sole responsibility of the payment recipient, individuals, or reseller, and not of Bayer CropScience, its parent company, or its agents. Fraudulent reporting of sales and product use are grounds for withholding or invalidating all program money. Bayer CropScience reserves the right to verify all claims for allowances under this program, and in matters of discrepancy, reserves the right of final decision. Bayer CropScience reserves the right to debit payments from future programs or collect amounts directly from growers if errors are discovered after payments have been issued.

Fraudulent claims hotline: **1-877-976-8286**. Your call is anonymous and will help maintain the integrity of BCS programs for those who qualify appropriately.

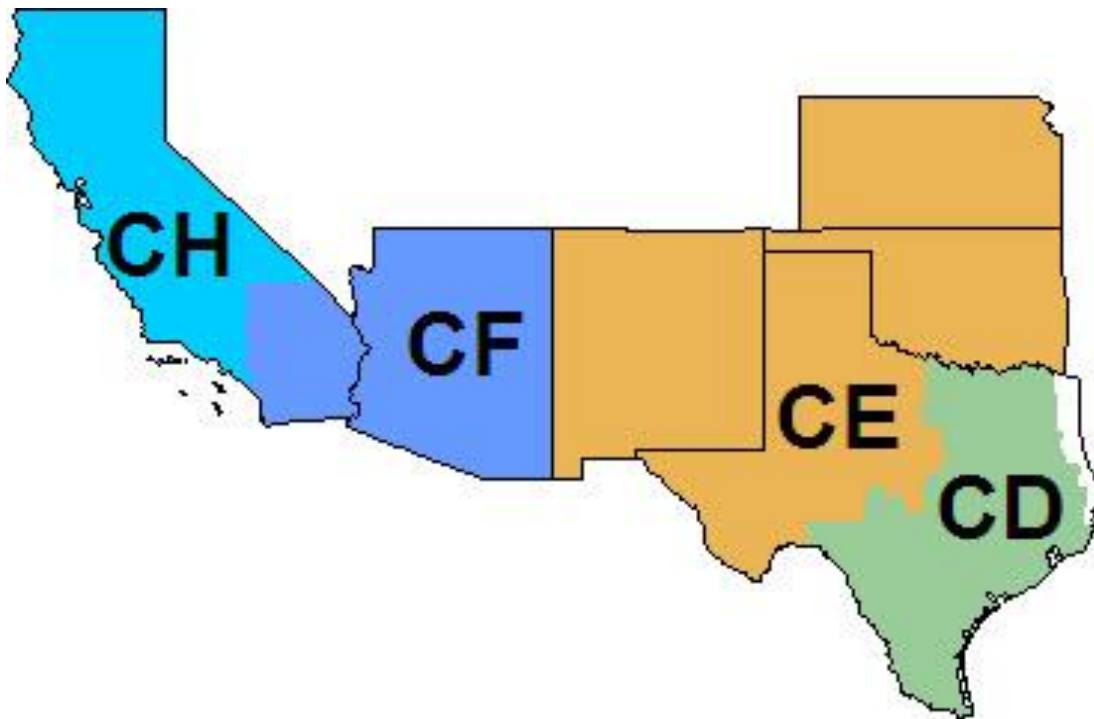
# Crop Loss Claim Final Submission Dates:

LibertyLink/Liberty

and/or GlyTol and/or TwinLink

Seed Zones	CD, CF and CH	Aug 1, 2016
Seed Zone	CE	Aug 16, 2016

## 2016 Bayer CropScience Seed Drop Zones



### CD. East Texas

**Counties: East Texas:** Anderson, Angelina, Aransas, Atascosa, Austin, Bandera, Bastrop, Bee, Bell, Bexar, Blanco, Bosque, Brazoria, Brazos, Brooks, Burleson, Burnet, Caldwell, Calhoun, Cameron, Camp, Chambers, Cherokee, Clay, Collin, Colorado, Comal, Cooke, Coryell, Dallas, Delta, Denton, Dewitt, Dimmit, Duval, Edwards, Ellis, Falls, Fannin, Fayette, Fort Bend, Franklin, Freestone, Frio, Galveston, Gillespie, Goliad, Gonzales, Grayson, Gregg, Grimes, Guadalupe, Hardin, Harris, Hays, Henderson, Hidalgo, Hill, Hood, Hopkins, Houston, Hunt, Jack, Jackson, Jasper, Jefferson, Jim Hog, Jim Wells, Johnson, Karnes, Kaufman, Kendall, Kenedy, Kerr, Kimble, Kinney, Kleberg, Lamar, Lampasas, La Salle, Lavaca, Lee, Leon, Liberty, Limestone, Live Oak, McLennan, McMullen, Madison, Mason, Matagorda, Maverick, Medina, Menard, Milam, Montague, Montgomery, Morris, Nacogdoches, Navarro, Nueces, Orange, Palo Pinto, Parker, Polk, Rains, Real, Red River, Refugio, Robertson, Rockwall, Rusk, San Augustine, San Jacinto, San Patricio, Smith, Somervell, Starr, Tarrant, Titus, Travis, Trinity, Tyler, Upshur, Uvalde, Val Verde, Van Zandt, Victoria, Walker, Waller, Washington, Webb, Wharton, Willacy, Williamson, Wilson, Wise, Wood, Zapata, Zavala



**CE. Oklahoma, West Texas, Kansas, and New Mexico**

**Counties: Oklahoma:** All counties **West Texas:** Andrews, Archer, Armstrong, Bailey, Baylor, Borden, Brewster, Briscoe, Brown, Callahan, Carson, Castro, Childress, Cochran, Coke, Coleman, Collingsworth, Comanche, Concho, Cottle, Crane, Crockett, Crosby, Culberson, Dallam, Dawson, Deaf Smith, Dickens, Donley, Eastland, Ector, El Paso, Erath, Fisher, Floyd, Foard, Gaines, Garza, Glasscock, Gray, Hale, Hall, Hamilton, Hansford, Hardeman, Hartley, Haskell, Hemphill, Hockley, Howard, Hudspeth, Hutchinson, Irion, Jeff Davis, Jones, Kent, King, Knox, Lamb, Lipscomb, Llano, Loving, Lubbock, Lynn, Martin, McCulloch, Midland, Mills, Mitchell, Moore, Motley, Nolan, Ochiltree, Oldham, Parmer, Pecos, Potter, Presidio, Randall, Reagan, Reeves, Roberts, Runnels, San Saba, Schleicher, Scurry, Shackelford, Sherman, Stephens, Sterling, Stonewall, Sutton, Swisher, Taylor, Terrell, Terry, Throckmorton, Tom Green, Upton, Ward, Wheeler, Wichita, Wilbarger, Winkler, Yoakum, Young **Kansas:** All counties **New Mexico:** All counties

**CF. Arizona and Imperial Valley, California**

**Arizona:** All counties **California:** Imperial, Riverside, San Bernadino, San Diego

**CH. San Joaquin/Sacramento Valley, California**

**Counties:** All California counties except Imperial, Riverside, San Bernadino, San Diego

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