

2016 PHYTOGEN® COTTONSEED: REPLANT POLICY

FIELDS ORIGINALLY PLANTED TO PHYTOGEN COTTONSEED THAT HAVE AN INSUFFICIENT STAND AND ARE REPLANTED BACK TO PHYTOGEN® COTTON ARE ELIGIBLE FOR THE PHYTOGEN REPLANT POLICY.

ORIGINAL PLANTED PRODUCT		REPLANT PROGRAM	REPLANT DISCOUNT PROCESS
ORIGINAL PRODUCT	DESCRIPTION		REPLANTED TO PHYTOGEN® COTTONSEED
PhytoGen® cottonseed germplasm and premium seed treatment (if applicable)	PhytoGen cottonseed planted in WideStrike® <i>Insect Protection</i> Zones: A, B, D, E, F, G, H & I	Grower Cost \$85	Retailer receives check for Distributor Invoice price of original planted seed* minus \$85 per unit replant seed cost.
PhytoGen cottonseed germplasm and premium seed treatment (if applicable)	PhytoGen cottonseed planted in WideStrike <i>Insect Protection</i> Zone: C	Grower Cost \$50	Retailer receives check for Distributor Invoice price of original planted seed* minus \$50 per unit replant seed cost.
Dow AgroSciences Trait Technology	PhytoGen cottonseed containing WideStrike <i>Insect Protection</i>	100%	Retailer will be issued a check for the price of WideStrike according to the published WideStrike Zone.
Monsanto Trait Technology	PhytoGen cottonseed containing Monsanto Genuity Roundup Ready Flex technology		Retailer must contact their local Monsanto Sales Representative to complete a claim.

*Replanted Seed must be a similar PhytoGen seed treatment as the originally planted PhytoGen seed. The original crop will receive the replant credit and if a higher priced replant seed is chosen the grower will be responsible for any additional charges.

TO QUALIFY FOR PHYTOGEN'S REPLANT SERVICE POLICY THE FOLLOWING CONDITIONS MUST BE MET:

- PhytoGen® cottonseed is planted in the eligible states: Alabama, Arizona, Arkansas, California, Florida, Georgia, Kansas, Louisiana, Mississippi, Missouri, New Mexico, North Carolina, Oklahoma, South Carolina, Tennessee, Texas and Virginia.
- The grower has the appropriate and valid trait licenses, including but not limited to a Dow AgroSciences Technology Use Agreement.
- Replant claims are limited only to those fields that were originally planted to PhytoGen cottonseed in the current crop year and those same field(s) are those that must be replanted.
- The insufficient stand of PhytoGen cottonseed must occur in an area of 10 or more acres before any replant claim may be filed.
- The appropriate PhytoGen sales representative is notified within 30 days of the original planting and prior to replanting or destruction of the crop.
- The retailer or grower promptly provides proof of purchase to support the replant claim. The proof of purchase is the invoice from the retailer to the grower for the original seed purchase as well as the replanted units. This documentation must include date, retailer name and address, grower name and address, variety and quantity purchased.
- The grower promptly provides all necessary information requested by the retailer and PhytoGen to complete the claim, including seed variety, planting date, crop protection products used or other pertinent information that may have affected the crop stand and must sign a Claim Release Form, when appropriate.
- PhytoGen sales representative completes all necessary documentation and submits the replant claim for final approval and reimbursement.
- PhytoGen cottonseed replant claim is submitted by July 15, 2016. Replant claims received after this date will not be eligible for reimbursement.

PHYTOGEN REPLANT CLAIM AUDITS & RECONCILIATION:

- PhytoGen cottonseed replant reimbursement is contingent upon verification of purchase of the original seed, purchase of replant seed, and confirmation of stand loss.
- PhytoGen reserves the right to audit dealer sales and grower replant claims at any time.
- Reimbursement decisions are at the sole discretion of PhytoGen and shall be final and binding.
- THE RETAILER WHO FILES THE REPLANT CLAIM will receive the replant reimbursement check for the originally planted qualifying PhytoGen seed and premium seed treatment (if applicable) and WideStrike® technology fee.
- PhytoGen cottonseed replant reimbursement does NOT include Genuity® Roundup Ready® Flex technology fees. The grower or retailer is responsible for obtaining any applicable refunds from Monsanto in accordance with their published cotton replant policy.
- All replant units will be deducted from the 2015-2016 PhytoGen Retailer Program.
- All replant cottonseed units associated with the PhytoGen replant policy that are processed through authorized retailer locations must be reported through EDI. Cotton germplasm, treatments, and cotton trait technology fees (e.g. WideStrike, Genuity Roundup Ready Flex) still should be billed to growers and then in accordance with published replant policies, refunded by retailer once they are paid by the respective company.
- The grower is responsible for any additional replant expenses not covered by the PhytoGen cottonseed replant policy.

PHYTOGEN®: CROP LOSS POLICY

FIELDS ORIGINALLY PLANTED TO PHYTOGEN COTTONSEED THAT ARE LOST AND DESTROYED AND CANNOT BE REPLANTED BACK TO PHYTOGEN OR GROWER HAS ELECTED NOT TO PARTICIPATE IN AN REGIONALLY AVAILABLE MYCOGEN REPLANT PROGRAM.

PHYTOGEN WILL REIMBURSE THE WIDESTRIKE® OR WIDESTRIKE3 *INSECT PROTECTION* TECHNOLOGY FEES AT 100% AND 0% ON GERmplasm OR PHYTOGEN PREMIUM SEED TREATMENTS

TO QUALIFY FOR PHYTOGENS CROP LOSS POLICY THE FOLLOWING CONDITIONS MUST BE MET:

- The grower has the appropriate and valid trait licenses, including but not limited to a Dow AgroSciences Technology Use Agreement.
- PhytoGen cottonseed crop loss claims are limited only to those fields that were originally planted to PhytoGen cottonseed in the current crop year where those same field(s) cannot be reasonably replanted back to cotton.
- The crop loss of PhytoGen cottonseed must occur in an area of 10 or more acres before any replant claim may be filed.
- The appropriate PhytoGen sales representative is notified within 60 days of the original planting or by July 31, 2016 and prior to destruction of the cotton crop.
- The retailer or grower promptly provides proof of purchase to support any replant claim. The proof of purchase is the invoice from the retailer to the grower for the original seed purchase. This documentation must include date, retailer name and address, grower name and address, variety and quantity purchased.
- The grower promptly provides all necessary information requested by the retailer and PhytoGen to complete the claim, including seed variety, planting date, crop protection products used or other pertinent information that may have affected the crop loss claim and signs a Claim Release Form, when appropriate.
- PhytoGen sales representative completes all necessary documentation and submits the claim for final approval and reimbursement.
- PhytoGen cottonseed crop loss claim is submitted by **JULY 31, 2016**. Crop loss claims received after this date will not be eligible for reimbursement.

2016 SOUTHWEST: DROUGHT RELIEF POLICY

FIELDS ORIGINALLY PLANTED TO PHYTOGEN® COTTONSEED CONTAINING WIDESTRIKE® INSECT PROTECTION SEED THAT EXPERIENCED A DROUGHT RESULTING IN A LINT YIELD OF LESS THAN 175 LBS/ACRE ARE ELIGIBLE FOR THE PHYTOGEN SOUTHWEST DROUGHT RELIEF POLICY.:

HARVESTED ACRES: Growers who harvest a drought stricken field of PhytoGen® cotton that yields less than 175 lb's/acre

- » PhytoGen® will reimburse 50% of the suggested grower price for the cottonseed and 100% of the technology fee of the WideStrike Insect Protection for fields that meet the requirements below.
- » For Roundup Ready® Flex herbicide tolerant traits, the grower or retailer will need to contact Monsanto for any applicable coverage under their published drought relief program
- » The PhytoGen retailer program payment will only be paid on 50% of the cost of the seed submitted through the southwest drought relief policy.

ABANDONED ACRES: Growers who do not harvest the drought stricken field of PhytoGen cotton and take an insurance adjustment of 175 lbs./acre

- » PhytoGen will reimburse 25% of the suggested grower price for the cottonseed and 100% of the technology fee of the WideStrike Insect Protection for fields that meet the requirements below.
- » For Roundup Ready® Flex herbicide tolerant traits, the grower or retailer will need to contact Monsanto for any applicable coverage under their published drought relief program
- » The PhytoGen retailer program payment will only be paid on 50% of the cost of the seed submitted through the southwest drought relief program.

TO QUALIFY FOR PHYTOGENS SOUTHWEST DROUGHT RELIEF POLICY, THE FOLLOWING CONDITIONS MUST BE MET:

- PhytoGen cottonseed is planted in the eligible states **Texas, New Mexico and Oklahoma.**
- The grower has the appropriate and valid trait licenses, including but not limited to a Dow AgroSciences Technology Use Agreement.
- Growers must notify the appropriate PhytoGen representative of potential drought relief claims (fields and acreage) prior to harvest.
- The PhytoGen representative or authorized PhytoGen retailer will need to inspect all claimed acres while the crop is still in the field. PhytoGen further reserves the right to reject without settlement all claims for which potential claim notification was not received before harvest.
- PhytoGen drought relief claims must include Federal Crop Insurance documentation that verifies drought as the reason for the claimed acres yielding less than 175 pounds per acre and harvested yield or documentation of unharvested field's insurance adjustment due to drought.
- PhytoGen drought relief claim forms and all supporting documentation must be submitted using the same grower name and Technology Use Agreement number as when the seed was purchased along with proof of purchase of the PhytoGen cottonseed and WideStrike Insect Protection used to plant the acres impacted by drought.
- PhytoGen drought relief policy covers only the final PhytoGen cotton planting of the season.
- PhytoGen cottonseed drought relief claims must be submitted by Dec 1, 2016. Drought relief claims received after this date will not be eligible for reimbursement.
- Drought relief submissions on acres that experience yield reductions attributable to wind, hail, flood, disease, pests or any other reason(s) are not eligible for settlement under this policy.