



Bayer CropScience



National
Coastal
Northern

Cotton

Corn
Cereals
Sugarbeets
Peanuts
Potatoes
Horticulture
Rice
Tree, Nut & Vine
Other

2007 Programs

Southwest Shared Risk Program: Cotton Seed Replant & Crop Destruct

2007 Southwest Shared Risk Program for FiberMax[®] Cotton Seed and AFD[™] Cotton Seed, TEMIK[®] 15G Brand Insecticide, Gaucho[®] Grande Seed Applied Insecticide and AERIS[®] Seed Applied System Insecticide, and Ignite[®] 280 Herbicide

PROGRAM OBJECTIVE

To reward the utilization of Best Management Practices and to share in grower risk of replanting cotton or losing their final cotton planting, due to certain weather events, as described in the Incentive Options section below, by offering options to compensate for: 1) replanting with FiberMax and/or AFD Cotton Seed and 2) if applicable, reapplying TEMIK15G Brand Insecticide, Gaucho Grande Seed Applied Insecticide or AERIS Seed Applied System Insecticide and 3) if applicable, addressing crop destruct for LibertyLink[®] technology and for using Ignite[®] 280 herbicide on LibertyLink[®] cotton.

QUALIFYING PRODUCTS	ACTIVITY	ACTION
Replant		
FiberMax varieties	First Replant Only	100% suggested grower price
AFD Cotton Seed varieties	First Replant Only	100% suggested grower price
Other Qualifying Products when used with Qualifying Cotton Seed		
<ul style="list-style-type: none"> • TEMIK[®] 15G Brand Insecticide 	First Replant Only	100% grower Invoice price.
<ul style="list-style-type: none"> • Gaucho[®] Grande Seed-Applied Insecticide 	First Replant Only	100% grower Invoice price
<ul style="list-style-type: none"> • AERIS[®] Seed Applied System Insecticide 	First Replant Only	100% grower Invoice price
Crop Destruct		
<ul style="list-style-type: none"> • FiberMax and AFD Cotton Seed with LibertyLink[®] technology 	Crop Destruct	Reimburse grower for technology portion of seed (See table A on pg. 5)
<ul style="list-style-type: none"> • Ignite[®] 280 Herbicide 	Crop Destruct	100% Grower invoice price. Up to 58 ounces per applied acre.

PROGRAM PERIOD

Replant: **South Texas (geography South of I-10):**
 February 15, 2007 through May 15, 2007 (Submit by June 1, 2007)
Remaining Southwest geography :
 February 15, 2007 through July 1, 2007 (Submit by July 15, 2007)

Crop Destruct: February 15, 2007 through August 31, 2007 (Submit by September 15, 2007)

QUALIFYING DEALERS and GROWERS

Cotton growers who utilize Qualifying Products purchased from a Bayer CropScience (BCS) authorized distributor, retailer or agent and whose production area is located in the states of Kansas, New Mexico, Oklahoma, or Texas.

PROGRAM ELEMENTS

Growing Practices:

- Growers must utilize sound farm management practices, making every attempt to establish a stand and produce a crop.

General Program Requirements:

- The program applies to all acres planted with FiberMax and/or AFD Cotton Seed.
- Eligible growers who plant FiberMax and/or AFD Cotton Seed varieties and plant 100% of their cotton acres or a minimum of 25 bags or 1250 lbs of FiberMax/AFD Cotton Seed are eligible for program reimbursement on seed germplasm only.
- This reimbursement will be made on products that are consumed during the program period.

For replant:

Weather and Crop Events Covered for Replant:

- An eligible cotton crop which is destroyed by an act of God; limited to wind, hail and/or flooding events only.
- Loss of early season cotton stands due to soil crusting, cold temperatures, disease and insects are not covered.
 - If a grower elects not to replant with FiberMax and/or AFD Cotton Seed, then grower is not eligible for program.
 - Original planting must be FiberMax and/or AFD Cotton Seed.
 - If the original planted variety with the same technology is not available then another FiberMax and/or AFD Cotton Seed variety with the same technology must be substituted in order to be eligible for this program.
 - This program is only offered for the first replanting of the season and does not cover multiple replant situations.

For Crop Destruct: LibertyLink Technology(ies)

- FiberMax and/or AFD Cotton Seed with LibertyLink[®] Technology. LibertyLink Bollgard II may qualify for rebate on LibertyLink but not Bollgard II technology. Contact Monsanto for any potential rebate on Bollgard II.
- Affected acres cannot be replanted back to cotton and must be destroyed prior to harvest and before August 31, 2006.
- This program is only offered for the final planting of the season and does cover replant situations.
- Crop Destruct as a result of drought is covered.
- Failed acres must also qualify under Federal Crop guidelines.

INCENTIVE OPTIONS

1. Replant: Qualifying Cotton Seed and TEMIK 15G Brand Insecticide are both used at planting.

➤ Additional Program Requirements:

- Eligible growers must plant at least one of the qualifying FiberMax and/or AFD Cotton Seed varieties and apply at least 3.5 pounds of TEMIK 15G Brand Insecticide per acre at planting. Growers must also purchase a minimum of 700 lbs. of TEMIK 15G Brand Insecticide. Growers who use less than 3.5 pounds per acre are not eligible for reimbursement of Temik 15G Brand Insecticide.

- The program applies to all acres planted with FiberMax and/or AFD Cotton Seed and treated with TEMIK 15G Brand Insecticide at the minimum rate followed by replanting with FiberMax and/or AFD Cotton Seed treated with TEMIK 15G Brand Insecticide, Gaucho Grande Seed Applied Insecticide or AERIS Seed Applied System Insecticide.
- If a grower elects not to replant with FiberMax and/or AFD Cotton Seed then grower is not eligible for program.
- Qualifying Products must be applied according to recommended label rates. Claim reimbursement value will not exceed recommended label rates.

➤ Incentive

- If a grower's eligible cotton crop is damaged as described under program elements to the extent that it requires replanting, and subsequent purchases of Qualifying Products are used on the lost cotton acreage and provided the grower uses the products for replanting on the lost cotton acreage as outlined under program requirements, then BCS will reimburse the grower on the second purchase of products at approximate percentage levels as follows:
 - TEMIK 15G Brand Insecticide: Actual/ product used, up to 100% of first application rate. Grower invoice price.
 - All FiberMax and/or AFD Cotton Seed: 100% of suggested grower price.
 - Gaucho Grande Seed Applied Insecticide or AERIS Seed Applied System Insecticide can be substituted for the Temik 15G Insecticide and will be reimbursed at the actual cost of the seed treatment

2. Replant: Qualifying Cotton Seed with Gaucho Grande Seed Applied Insecticide or AERIS Seed Applied System Insecticide are used at planting.

➤ Additional Program Requirements:

- Eligible growers must plant at least one of the qualifying FiberMax and/or AFD Cotton Seed varieties and treat at least 25 bags or 1,250 lbs of FiberMax and/or AFD Cotton Seed with Gaucho Grande Seed Applied Insecticide and AERIS Seed Applied System Insecticide at labeled rate.
- The program applies to all acres planted with FiberMax and/or AFD Cotton Seed and treated with Gaucho Grande Seed Applied Insecticide or AERIS Seed Applied System Insecticide followed by replanting with FiberMax and/or AFD Cotton Seed and retreated with Gaucho Grande Seed Applied Insecticide or AERIS Seed Applied System Insecticide.
- If a grower elects not to replant with FiberMax and/or AFD Cotton Seed and/or not retreat with Gaucho Grande Seed Applied Insecticide or AERIS Seed Applied System Insecticide then grower is not eligible for program.
- If a grower uses Temik 15G Brand Insecticide on first planting and Gaucho Grande Seed Applied System or AERIS Seed Applied System Insecticide on replant, the grower will be reimbursed the actual cost of the Gaucho Grande Seed Applied Insecticide or AERIS Seed Applied System Insecticide used at replant.
- If a grower plants cotton treated with Gaucho Grande Seed Applied Insecticide or AERIS Seed Applied System Insecticide and uses Temik 15G Brand Insecticide on the replanting, the grower will be reimbursed up to the actual cost of the Gaucho Grande Seed Applied Insecticide or AERIS Seed Applied System Insecticide used on first planting.

➤ Incentive

If a grower's eligible cotton crop is damaged as described under program elements to the extent that it requires replanting, and subsequent purchases of Qualifying Products are used on the lost cotton acreage and provided the grower uses the products for replanting on the lost cotton acreage as outlined under program requirements, then BCS will reimburse the grower on the second purchase of products at approximate percentage levels as follows:

- Gaucho Grande Seed Applied Insecticide: 100% of second treatment.
- AERIS Seed Applied System: 100% of second treatment.
- Temik 15G Brand Insecticide can be used on second planting and will be reimbursed up to the value of the Gaucho Grande Seed Applied Insecticide or AERIS Seed Applied System Insecticide used on first planting.
- All FiberMax and/or AFD Cotton Seed: 100% of suggested grower price.

3. Replant: Qualifying Cotton Seed with less than 3.5 lbs/acre of TEMIK® 15G Brand Insecticide or without any qualifying insecticide used at planting.

➤ Incentive

- If a grower's eligible cotton crop is damaged as described under program elements to the extent that it requires replanting, and subsequent purchases of Qualifying Products are used on the lost cotton acreage and provided the grower uses the products for replanting on the lost cotton acreage as outlined under program requirements, then BCS will reimburse the grower on the second purchase of products at approximate percentage levels as follows:
 - All FiberMax and/or AFD Cotton Seed: 100% of suggested grower price

4. Crop Destruct: For qualifying Cotton Seed with Liberty Link technology

➤ Incentive

- If a grower's eligible cotton crop is damaged, as described under general program requirements above, to the extent that it qualifies for crop destruct, then BCS will reimburse the grower for the LibertyLink Technology seed at the levels found in Table A.

TABLE A – Value of the trait portion of a bag of LibertyLink seed:

FM 5035LL	• \$0
FM 958LL, FM 966LL, FM 981LL & AFD5062LL	• \$19.50 • \$19.50
FM 832LL	• \$60.00
FM 1600LL & 1800LL	• \$50.50
FM 955LLB2 & FM 988LLB2	• \$50.50
FM 1735LLB2 & FM 1835LLB2	• \$50.50
FM 835LLB2	• \$50.50

Crop Destruct Requirements:

- Only Liberty Link varieties are eligible.
- Affected acres cannot be replanted back to cotton and must be destroyed prior to harvest and before August 31, 2007.
- Ignite 280 reimbursement up to use rate of 58 ounces of Ignite 280 herbicide per acre – minimum purchase and application of 20 gallons of Ignite 280 herbicide in 2007.

PROGRAM PROCEDURES

- Notify the seed dealer, from whom the seed was purchased, of the situation.
- Have the seed dealer contact the local BCS Sales Representative within 10 days of the crop failure.
- BCS Sales Representative will verify the need for replant or crop destruct. BCS rep must inspect the field prior to tillage or replanting.
- All product purchase information must be supplied to the BCS rep either through Data Dimensions™ or with original receipts for 1st and, if applicable the 2nd planting, of FiberMax and AFD Cotton Seed purchases and if used, receipts for 1st and 2nd planting (applications) of TEMIK 15G Brand Insecticide, Gaucho Grande Seed Applied Insecticide, or AERIS Seed Applied System Insecticides and Ignite 280 Herbicide.
- The BCS Sales Representative submits supporting claims documentation.
- Rebate reimbursements will be mailed to the retail sales representative, delivered to the seed dealer and made payable to the grower.
- Claims can be audited.
- Growers who plant FiberMax and/or AFD Cotton Seed with Monsanto technology, e.g., Roundup Ready® and/or Bollgard® or Bollgard® II, Roundup Ready® Flex and/or Bollgard® or Bollgard® II traits, may qualify for additional rebates. Contact Monsanto for program details.
- Any technology fees associated with Monsanto technology traits are applicable as outlined by Monsanto program(s) regardless of planting unless otherwise stated by Monsanto.

CONDITIONS:

BCS RESERVES THE RIGHT TO MODIFY OR WITHDRAW THIS PROGRAM OR ANY PORTION THEREOF WITHOUT PRIOR NOTICE.

Reimbursement will not be made on invoices that have been artificially inflated or fabricated.

BCS makes no warranty or guarantee regarding availability of specific varieties or product for replanting purposes.

All federal, state or local taxes on payments received under this program are the sole responsibility of the payment recipient, individuals, or reseller, and not of BCS, its parent company, or its agents. Fraudulent reporting of sales and product use are grounds for withholding or invalidating all program money. BCS reserves the right to verify all claims for allowances under this program, and in matters of discrepancy, reserves the right of final decision. BCS reserves the right to debit payments from future programs if errors are discovered after payments have been issued.

Bollgard®, Bollgard® II, Roundup Ready®, and Roundup Ready® Flex are registered trademarks of Monsanto Company.

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